

# Dental Lifeline Network

# Building the Foundation for the Future

Like many of you, I continue to volunteer with **Dental Lifeline Network** (DLN) year after year because I know that without our help there would be thousands more people in our communities without access to much needed dental services. I am continually inspired by the stories of the patients we serve and the volunteers who serve them, and this is just the beginning.

This past year we focused on three areas all aimed at building capacity to help more people:

- Increasing our revenue and diversifying our fundraising efforts
- Improving efficiencies in program delivery and increasing patient care
- Participating in advocacy efforts at the national level to support the integration of dental care with healthcare

Through these efforts and your support we laid the foundation to serve more people, more efficiently and effectively. Thank you for all you do, our volunteer dentists and labs, dental industry partners, supporters and donor.





Chairman

a. moggin, Dos

Dental Lifeline Network is Supported by a **National Board of Directors** 



# Dental Lifeline Network (DLN)

Fiscal Year 2015-2016 Impact

Because of you...
16,000 lives changed



## Our Mission

We are a national charitable organization improving the oral health of people with disabilities or who are elderly or medically fragile and have no other way to get help. We accomplish our mission by developing and coordinating collaborative relationships that provide essential resources for direct-service programs, especially charitable care.

# **Expanding Programs**

Over the past year we worked to improve efficiencies in program delivery and increase patient care to our country's most vulnerable people. We expanded services into Kentucky where we launched the inaugural **Donated Dental Services (DDS)** program.

## Life Changing

Dennis, or "Denny" as his friends call him, lives in Iowa. A US Navy veteran he worked on an aircraft carrier on the flight deck during his time of service. Serious health issues plagued him for over a decade and affected his overall oral health. **DDS** and a team of volunteers came to Denny's rescue. Denny now works part time as a caregiver and was recently inducted into the Iowa Rock-n-Roll Hall of Fame with his band, **Street Band.** 







It was just a wonderful experience with great people.

Before I had it done it was like I was kind of in a shell.

And now I've come out of the shell after getting my teeth fixed and it gives me more confidence.

- Dennis, DDS patient



# Donated Dental Services (DDS):

Provides comprehensive dental treatment to our country's most vulnerable people with disabilities or who are elderly or medically fragile.

12,365 individuals were served





7,103 of whom received \$24,610,707 in donated treatment including

\$2,151,535 contributed laboratory fabrications

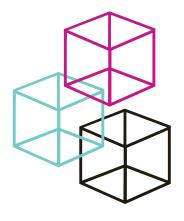
# **Expanding Programs**

## Dental HouseCalls

Portable dentist offices delivering comprehensive care to people that cannot easily travel to dentist's offices in Colorado, Illinois and New Jersey.

Patients Served: 2,705





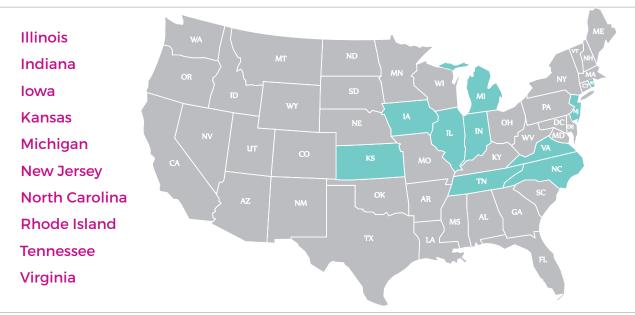
## Campaign of Concern

Provided in-service training to 668 parents, clients and Colorado case managers or residential staff who serve people with intellectual and developmental disabilities. Campaign of Concern only operates in Colorado.



## Donated Orthodontic Services (DOS):

A program of the American Association of Orthodontists (AAO), operated by DLN. Enables low-income children to receive orthodontic treatment.



Volunteers: 533 orthodontists and 29 laboratories participate

Served: 615 low-income children

Donated Treatment: 204 of whom received \$1,080,145 in dental treatment

## Our Volunteers

To deliver on our commitment to serve those in need, we rely on the support of our volunteer dentists and labs, dental industry partners, and the hundreds of DLN state board and leadership council members who support our programs and recruit dentist volunteers in their local communities.

Donated Dental Services (DDS) Volunteer Dentists: 15,228

Volunteer Laboratories: 3,710

DLN Board and State Council Member Volunteers: 200



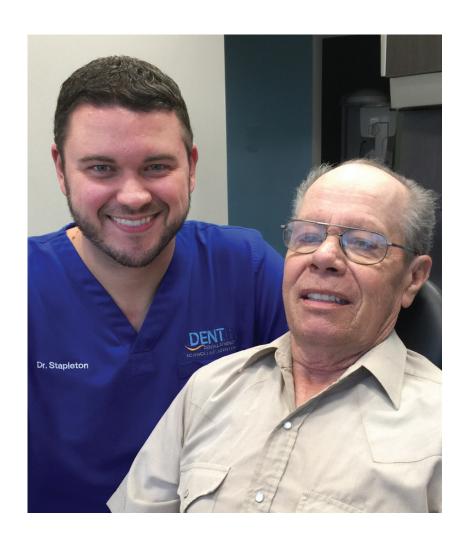
When I first signed up for DDS I knew I was going to enjoy the experience. I love volunteering and helping in the community but I always left feeling like I could have done more for the patients. With DDS I get to perform comprehensive dentistry and simultaneously work with some of the best materials and laboratories in the industry. I appreciate how DDS removes barriers for me and our patients. 99 -Dr. Stapleton, DDS Volunteer



## Volunteer Spotlight

Kentucky volunteer Dr. Brandon Stapleton, a five-year practitioner, started as a **PDS** program volunteer this year with a dedicated passion for helping the community. He went above and beyond volunteering to treat patients and additionally used social media, and his whole-hearted enthusiasm about the program to recruit more dentists to volunteer in Kentucky. Dr. Stapleton took on his first patient this year, helping a 67 year-old Army veteran who recently had a triple bypass surgery and deteriorating oral health including many missing, decayed and broken teeth. He extracted Wesley's remaining decayed teeth and placed two dental implants and immediate dentures with the help of Straumann USA and Hyde Dental Prosthetics.





# Diversifying Revenue

Government Funding \$960,562

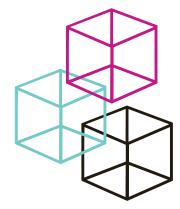


Our fundraising efforts allow the organization to positively impact those we serve through foundation and government grants, individual donations, corporate contributions and special events.

\$1.9 million
Private Grants and
Individual Donations

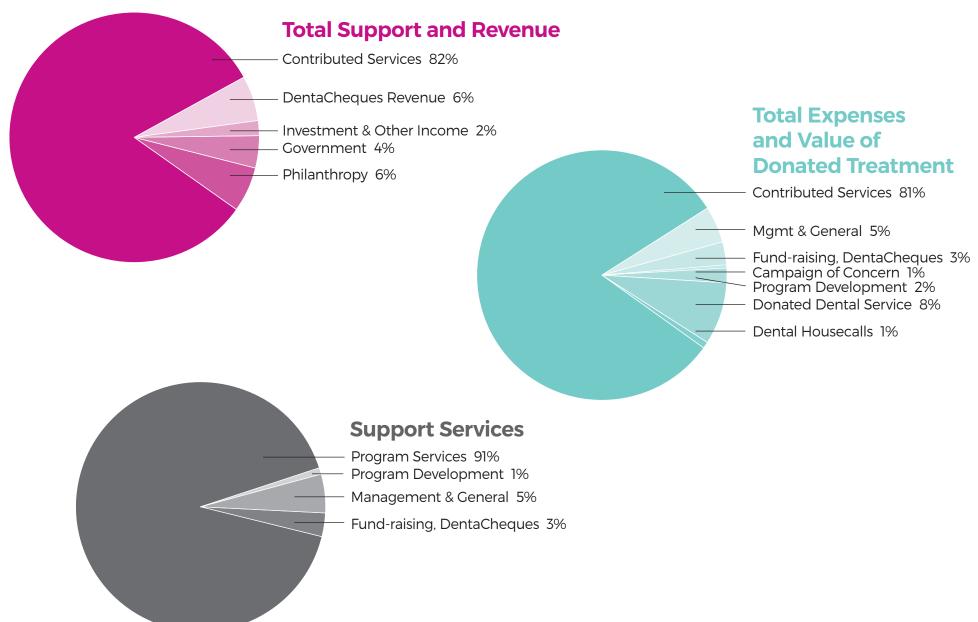
DentaCheques
Revenue:
\$1.5 million





# FY 2015-2016 Financials





# DDS Acknowledgments 2015/2016

- \*Partner Program
- \*\*Also includes funding for Dental HouseCalls and/or Bridge/Campaign of Concern

#### DENTAL LIFELINE NETWORK • ALABAMA

### Wendy Holder, DMD, and R. Michael Robinson, DMD, Co-Chairs

- 253 Dentists and 80 Laboratories
- \$367,428 in donated services to 175 people
- Sponsors/Funders: Alabama Dental Association, Alabama Medicaid Agency

#### DENTAL LIFELINE NETWORK • ALASKA

## Heather Willis, DDS, Chair

- 90 Dentists and 36 Laboratories
- \$255,332 in donated services to 62 people
- Sponsors/Funders: Alaska Dental Society, Alaska Mental Health Trust Authority

#### \*ARIZONA DDS

## Arizona Dental Foundation, Michael Thompson, DDS, Chair

- 83 Dentists and 42 Laboratories
- \$191,047 in donated services to 36 people
- Sponsors/Funders: Arizona Dental Association and its Foundation

#### \*ARKANSAS DDS

## Arkansas Department of Health Arkansas Health Care Access and Donated Dental Services Board, Michael Young, MD. President

- 105 Dentists and 18 Laboratories
- \$45,167 in donated services to 20 people
- Sponsors/Funders: Arkansas State Dental Association, Arkansas Department of Health

#### DENTAL LIFELINE NETWORK • CALIFORNIA

#### Michael C. Seastrom, DDS, Chair

- 568 Dentists and 333 Laboratories
- \$472,703 in donated services to 137 people
- Sponsors/Funders: California Dental Association, Archstone Foundation, Gary and Mary West Foundation, Sidney Stern Memorial Trust, Dental Lifeline Network

#### \*\*DENTAL LIFELINE NETWORK • COLORADO

#### Steven R. Nelson, DDS, MS, President

- 734 Dentists and 202 Laboratories
- \$1,857,868 in donated services to 529 people
- Sponsors/Funders: Colorado Dental Association, AV Hunter Trust, Metro Denver Dental Society, Anschutz Family Foundation, Colorado Prosthodontic Society, Colorado Springs Health Foundation, Daniels Fund, Dentists Professional Liability Trust of Colorado, The Denver Foundation - Lowe Fund, Mable Y. Hughes Charitable Trust, Tipton Family Foundation, Delta Dental of Colorado, Colorado Department of Health Care Policy and Financing, Colorado Department of Public Health and Environment

#### DENTAL LIFELINE NETWORK • FLORIDA

#### Cesar Sabates, DDS, President

- 426 Dentists and 211 Laboratories
- \$872,559 in donated services to 198 people
- Sponsors/Funders: Florida Dental Association and its Foundation, The Batchelor Foundation, Gloria Estefan Foundation, American Dental Partners Foundation, Dental Lifeline Network

#### DENTAL LIFELINE NETWORK • HAWAII

## Melvin Choy, DDS, President

- 103 Dentists and 34 Laboratories
- \$219,441 in donated services to 52 people
- Sponsors/Funders: Hawaii State Council on Developmental Disabilities

   Dept. of Health; Hawaii Dental Service Foundation;
   endorsed by the Hawaii Dental Association

#### \*\*DENTAL LIFELINE NETWORK • ILLINOIS

#### Sharon J. Perlman, DDS, MPH, President

- 788 Dentists and 218 Laboratories
- \$1,388,571 in donated services to 418 people
- Sponsors/Funders: Two Anonymous Donors, Helen Brach Foundation, Henrietta Lange Burk Fund, Bank of America, N.A., Trustee, Chicago Dental Society Foundation, Community Memorial Foundation, Patrick & Anna M. Cudahy Fund, Full Circle Foundation, Grant Healthcare Foundation, John R. Houlsby Foundation, Illinois State Dental Society and its Foundation, Russell & Josephine Kott Memorial Charitable Trust, Edmond and Alice Opler Foundation, Michael Reese Health Trust, Elizabeth Morse Charitable Trust, Sage Foundation, Dr. Scholl Foundation, VNA Foundation, Illinois Central College, Glenkirk, Blowitz-Ridgeway Foundation, Chicago Dental Society Foundation, George Eisenberg Foundation for Charities

#### DENTAL LIFELINE NETWORK • INDIANA

## William C. Hine, Jr., DDS, President

- 573 Dentists and 129 Laboratories
- \$1,002,942 in donated services to 342 people
- Sponsors/Funders: Indiana Dental Association and its Members, John W. Anderson Foundation, Central Indiana Senior Fund, a fund of Central Indiana Community Foundation, Cook Medical Group, Delta Dental Foundation, Indianapolis District Dental Society Foundation, Inc., Indiana State Department of Health, Nicholas H. Noyes, Jr., Memorial Foundation, Inc., Patterson Dental



#### DENTAL LIFELINE NETWORK • IOWA

#### Jay Davidson, DDS, Chair

- 255 Dentists and 40 Laboratories
- \$669,682 in donated services to 188 people
- Sponsors/Funders: Iowa Dental Association, Delta Dental of Iowa Foundation, Iowa Department of Public Health

#### DENTAL LIFELINE NETWORK • KANSAS

#### Cynthia E. Sherwood, DDS, President

- 336 Dentists and 76 Laboratories
- \$943,286 in donated services to 274 people
- Sponsors/Funders: Kansas Dental Association, Delta Dental of Kansas, Kansas Bureau of Oral Health - Kansas Department of Health and Environment, Lewis H. Humphreys Charitable Trust, Bank of America, N.A., Trustee

## DENTAL LIFELINE NETWORK • KENTUCKY

### Darren Greenwell, DMD, MAGD, Chair

- 31 Dentists and 28 Laboratories
- \$60,309 in donated services to 14 people
- Sponsors/Funders: Kentucky Dental Association, Delta Dental of Kentucky Making Smiles Happen

#### DENTAL LIFFLINF NETWORK • LOUISIANA

## David J. Hildebrandt, DDS, President

- 325 Dentists and 89 Laboratories
- \$521,280 in donated services to 156 people
- Sponsors/Funders: Louisiana Dental Association, Joe W. and Dorothy Dorsett Brown Foundation, United Way of Southeast Louisiana, The "Boo" Grigsby Foundation, E.J. and Marjory B. Ourso Family Foundation, Dental Lifeline Network

#### DENTAL LIFELINE NETWORK • MAINE

### James F. Helmkamp, DDS, Chair

- 172 Dentists and 31 Laboratories
- \$458,393 in donated services to 134 people
- Sponsors/Funders: Maine Dental Association and its Charitable Foundation, Maine Center for Disease Control - Division of Population Health - Oral Health Program, Dancing with the Dentists, Inc., Northeast Delta Dental Foundation, Dental Lifeline Network

## \*MARYLAND Foundation of Dentistry for the Handicapped Murray Sykes, DDS, President

- 519 Dentists and 199 Laboratories
- \$1,084,968 in donated services to 330 people
- Sponsors/Funders: Maryland State Dental Association, The Dresher Foundation, Helen Pumphrey Denit Charitable Trust, Quality Health Foundation, Rotary Club of Frederick, State of Maryland

#### \*MICHIGAN DDS

## Michigan Dental Association, Karen Burgess, Executive Director

- 798 Dentists and 192 Laboratories
- \$1.529.889 in donated services to 409 people
- Sponsors/Funders: Michigan Dental Association, Michigan Department of Community Health

## DENTAL LIFELINE NETWORK • MINNESOTA

## Rosalie Perpich, DDS and Stephen Litton, DDS, Co-Chairs

- 429 Dentists and 109 Laboratories
- \$1,019,288 in donated services to 209 people
- Sponsors/Funders: Minnesota Dental Association, Delta Dental of Minnesota through a grant to the Minnesota Dental Foundation, Dental Lifeline Network

#### DENTAL LIFELINE NETWORK • MISSISSIPPI

#### Hank Singley, DMD and Sherry Gwin, DMD, Co-Chairs

- 241 Dentists and 59 Laboratories
- \$551,324 in donated services to 184 people
- Sponsors/Funders: Mississippi Dental Association, Mississippi Division of Medicaid

#### DENTAL LIFELINE NETWORK • MISSOURI

#### James Schmidt, DDS, Chair

- 359 Dentists and 105 Laboratories
- \$703,752 in donated services to 190 people
- Sponsors/Funders: Missouri Dental Association, Delta Dental of Missouri, Dental Lifeline Network

#### DENTAL LIFELINE NETWORK • MONTANA

## Montana Dental Association, David Hemion, Executive Director

- 196 Dentists and 64 Laboratories
- \$378,170 in donated services to 97 people
- Sponsors/Funders: Montana Dental Association, Montana Department of Public Health and Human Services -Developmental Disabilities Program, Dennis and Phyllis Washington Foundation, Dental Lifeline Network

#### DENTAL LIFELINE NETWORK • NEVADA

#### Joel Glover, DDS, Chair

- 79 Dentists and 29 Laboratories
- \$98,070 in donated services to 23 people
- Sponsors/Funders: Nevada Dental Association, Dental Lifeline Network

# DDS Acknowledgments 2015/2016

#### DENTAL LIFELINE NETWORK • NEW HAMPSHIRE

#### Jim Williamson, Chair

- 161 Dentists and 37 Laboratories
- \$286,479 in donated services to 84 people
- Sponsors/Funders: New Hampshire Dental Society and its Foundation, Norwin S. and Elizabeth N. Bean Foundation, Cogswell Benevolent Trust, Northeast Delta Dental Foundation

#### \*\*DENTAL LIFFLINF NFTWORK • NFW JFRSFY

#### Sidney Whitman, DDS, President

- 623 Dentists and 137 Laboratories
- \$1,126,293 in donated services to 4315 people
- Sponsors/Funders: New Jersey Dental Association, Delta Dental of New Jersey Foundation, Investors Savings Bank Charitable Foundation, C. Northrop Pond and Alethea Marder Pond Foundation, Provident Bank Foundation, The Lillian Pitkin Schenck Fund, The Scholler Foundation, The Tyler Foundation, Wallerstein Foundation for Geriatric Life Improvement

#### \*NEW MEXICO DDS

#### New Mexico Dental Foundation, James Cole, DDS, President

- 182 Dentists and 62 Laboratories
- \$352,407 in donated services to 82 people
- Sponsors/Funders: New Mexico Dental Association, Carl C. Anderson, Sr. and Marie Jo Anderson Charitable Foundation, Blue Cross Blue Shield of New Mexico, The Sandia Foundation's Hugh and Helen Woodward Fund of the Albuquerque Community Foundation, University of New Mexico Department of Dental Services, The University of New Mexico Health Sciences Center, United Way of Central New Mexico, The NM Beverage Association

#### DENTAL LIFELINE NETWORK • NEW YORK

#### Thomas J. Connolly, DDS, Chair

- 609 Dentists and 149 Laboratories
- \$495,806 in donated services to 106 people
- Sponsors/Funders: New York State Dental Society, H. van Ameringen Foundation, Florence V. Burden Foundation, Isaac H. Tuttle Fund, Dekay Foundation, Fan Fox and Leslie R. Samuels Foundation, An Anonymous Donor, Dental Lifeline Network

## DENTAL LIFELINE NETWORK • NORTH CAROLINA

## Scott Vines, DDS, Chair

- 343 Dentists and 117 Laboratories
- \$382,766 in donated services to 98 people
- Sponsors/Funders: North Carolina Dental Society, An Anonymous Donor, Dental Lifeline Network

## DENTAL LIFELINE NETWORK • NORTH DAKOTA

## Maria "Duffy" Meyer, DDS, Chair

- 137 Dentists and 16 Laboratories
- \$276,586 in donated services to 68 people
- Sponsors/Funders: North Dakota Dental Association, North Dakota Department of Health

#### \*OHIO DDS

## Ohio Department of Health, Denise Jacoby

- 703 Dentists and 105 Laboratories
- \$518,736 in donated services to 221 people
- Sponsors/Funders: Ohio Dental Association, Ohio Department of Health

#### DENTAL LIFELINE NETWORK • OREGON

### Mark Keener, DMD, Chair

- 310 Dentists and 100 Laboratories
- \$753,803 in donated services to 207 people
- Sponsors/Funders: Oregon Dental Association, Oregon Health Authority, Rose E. Tucker Charitable Trust, Dental Lifeline Network

## DENTAL LIFELINE NETWORK • PENNSYLVANIA

### Bernard Dishler, DDS, Chair

- 650 Dentists and 138 Laboratories
- \$1,237,860 in donated services to 393 people
- Sponsors/Funders: Pennsylvania Dental Association, Pennsylvania Department of Health

## DENTAL LIFELINE NETWORK • RHODE ISLAND Martin C. Nager, DMD, President

- 170 Dentists and 51 Laboratories
- \$366,098 in donated services to 117 people
- Sponsors/Funders: Rhode Island Dental Association and its Members and Components, Delta Dental of Rhode Island, June Rockwell Levy Foundation, Shapiro Family Foundation

## DENTAL LIFELINE NETWORK • SOUTH CAROLINA

## Kim Capehart, DDS, Chair

- 149 Dentists and 42 Laboratories
- \$269,499 in donated services to 72 people
- Sponsors/Funders: South Carolina Dental Association, South Carolina Department of Health and Human Services



#### \*SOUTH DAKOTA DDS

South Dakota Dental Association, Orwin Ellwein, DDS, Chair

- 190 Dentists and 23 Laboratories
- \$611,620 in donated services to 165 people
- Sponsors/Funders: South Dakota Dental Association and its Foundation, Delta Dental of South Dakota Foundation

#### DENTAL LIFELINE NETWORK • TENNESSEE

#### William Powell, DDS, MS, Chair

- 180 Dentists and 56 Laboratories
- \$203,195 in donated services to 62 people
- Sponsors/Funders: Tennessee Dental Association, Delta Dental of Tennessee

#### \*TEXAS DDS

Texas Dental Association Smiles Foundation, Michael Giesler, DDS, Chair

- 742 Dentists and 171 Laboratories
- \$70,825 in donated services to 54 people
- Sponsors/Funders: Texas Dental Association

#### DENTAL LIFFLINF NETWORK • VERMONT

#### David Neumeister, DDS, Chair

- 26 Dentists and 16 Laboratories
- \$51,465 in donated services to 17 people
- Sponsors/Funders: Vermont Dental Association,
   Northeast Delta Dental Foundation, Dental Lifeline Network

#### \*VIRGINIA DDS

Virginia Dental Association Foundation, Patrick Finnerty, President, Tara Quinn, Executive Director

- 593 Dentists and 92 Laboratories
- \$932,238 in donated services to 292 people
- Sponsors/Funders: Virginia Dental Association, Annabella Jenkins Foundation, The Cameron Foundation, Poverty Is Real, Virginia Healthcare Foundation

#### DENTAL LIFELINE NETWORK • SEATTLE

Seattle-King County Dental Society, Jennifer Freimund, Executive Director

- 218 Dentists and 72 Laboratories
- \$247,184 in donated services to 69 people
- Sponsors/Funders: Seattle-King County Dental Society, Catherine Holmes Wilkins Foundation, Costco Wholesale, Dental Lifeline Network

#### DENTAL LIFELINE NETWORK • WEST VIRGINIA

West Virginia Dental Association, Richard Stevens. Executive Director

- 87 Dentists and 16 Laboratories
- \$64,169 in donated services to 21 people
- Sponsors/Funders: West Virginia Dental Association, Dental Lifeline Network

#### \*WISCONSIN DDS

Wisconsin Dental Association Foundation, Loren Swanson, DDS, President

- 537 Dentists and 96 Laboratories
- \$578,357 in donated services to 161 people
- Sponsors/Funders: Wisconsin Dental Association and its Foundation, Delta Dental of Wisconsin Charitable Fund, WDA Insurance & Services Corp, Wisconsin Department of Health Services, Bader Philanthropies

#### DENTAL LIFELINE NETWORK • WYOMING

#### Mark O'Farrell, DDS, Chair

- 115 Dentists and 30 Laboratories
- \$204,181 in donated services to 69 people
- Sponsors/Funders: Wyoming Dental Association, Daniels Fund, Delta Dental of Wyoming, Myra Fox Skelton Foundation, Wyoming Community Foundation: Tony Cate Fund, Dental Lifeline Network

#### NATIONAL DDS

National DDS served individuals in the following states:

#### Connecticut:

- 53 Dentists and 13 Laboratories
- \$49,345 in donated services to 13 people

#### Delaware:

- 15 Dentists and 8 Laboratories
- \$41,620 in donated services to 11 people

#### District of Columbia:

- 15 Dentists and 2 Laboratories
- \$16.150 in donated services to 6 people

#### Georgia:

- 106 Dentists and 52 Laboratories
- \$164,663 in donated services to 32 people

# DDS Acknowledgments 2015/2016



#### Idaho:

- 55 Dentists and 29 Laboratories
- \$71,732 in donated services to 15 people

#### Massachusetts:

- 52 Dentists and 38 Laboratories
- \$57,081 in donated services to 18 people

#### Nebraska:

- 23 Dentists and 19 Laboratories
- \$42,224 in donated services to 10 people

#### Utah:

- 90 Dentists and 44 Laboratories
- \$158,191 in donated services to 44 people Sponsor/Supporter: Ultradent Products, Inc., Utah Dental Association

## Washington-State:

- 54 Dentists and 56 Laboratories
- \$86,479 in donated services to 10 people

#### **OTHER**

#### Oklahoma:

D-DENT and Eastern Oklahoma DDS assumed responsibility for all services in Oklahoma with the following results:

#### EASTERN OKLAHOMA DDS - 161 Dentists

• \$5,033,290 in donated services to 2,199 people

#### D-DFNT – 329 Dentists

• \$1,144, 297 in donated services to 671 people

## **Financial Support From:**

- American Dental Association
- American Dental Partners Foundation
- American Academy of Implant Dentistry Foundation
- Benco Family Foundation
- Delta Dental
- Dental Trade Alliance and its members
- Dental Trade Alliance Foundation
- Dentsply Sirona
- Henry Schein Cares Foundation
- Patterson Foundation

#### With Assistance From:

- 3M ESPE
- Dentsply Sirona
- · Henry Schein Dental
- Implant Direct
- Ivoclar Vivadent
- Keystone Dental
- Nobel Biocare
- Patterson Dental Company
- Philips Oral Healthcare
- Shatkin F.I.R.S.T., LLC
- Straumann
- Zest Anchors
- Zimmer Biomet

## DentaCheques Support:

- Benco Dental
- Burkhart Dental
- Colgate-Palmolive Company
- Henry Schein Dental
- Delta Dental
- Dental Health Products, Inc.
- Dental Trade Alliance
- NDC Dental
- Patterson Dental

## Strategic Partners:

- American Dental Association
- Academy of General Dentistry
- American Academy of Implant Dentistry
- American Academy of Periodontology
- American Association of Endodontists
- American Association of Oral and Maxillofacial Surgeons
- American Association of Orthodontists
- American Association of Women Dentists
- American College of Dentists
- American College of Prosthodontists
- American Dental Assistants Association
- Hispanic Dental Association
- National Association of Dental Laboratories
- National Dental Association
- The Pankey Institute

#### Recognized By:

- American Association of Clinical Endocrinologists
- American Association of Hip and Knee Surgeons
- American College of Cardiology Foundation
- American College of Emergency Physicians
- American College of Gastroenterology
- American College of Physicians
- American College of Rheumatology
- American Diabetes Association
- American Nurses Association
- American Psychiatric Association
- American Society of Clinical Oncology
- American Society of Transplant Surgeons
- American Thoracic Society
- Association of Oncology Social Work
- Forum of End Stage Renal Disease Networks
- Renal Physicians Association
- Society for Transplant Social Workers
- Society for Vascular Surgery

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