Dental Lifeline Network (DLN)
Fiscal Year 2017-2018 Impact

Because of you...
13,577 lives changed!

Our Mission

Dental Lifeline Network is a national charitable organization working to improve the oral health of people with disabilities or who are elderly or medically fragile and have no other way to get help. We accomplish our mission by developing and coordinating collaborative relationships that provide essential resources for direct-service programs, especially charitable care.

Cover Photo:
DDS Volunteer Dr. James I. Armbruster with his special needs DDS Patient, Frank.
Giving Back In Our Communities

Through the contributions of our volunteer dentists and the generous donations by labs we continue to serve more elderly, veterans, people with disabilities, and those that often need life-saving care. This past year we served more people with special needs across our local communities.

DLN couldn’t sustain these efforts without the ongoing support of individual contributions as well as the continued support and donations from local governments, foundations and the dental industry. I am proud to be a part of such a generous community of giving—thank you!

We focused on three areas in 2017/2018 aimed at serving more people with special needs:

- Increasing awareness of our programs to new audiences through the Will You See ONE campaign, especially to potential volunteers
- Raising more money that enabled us to help more people
- Continuing initiatives in integrating oral and overall health advocacy and education

These efforts, combined with your support, made a difference in the many lives of those we served this past year. Thank you for all you do, our volunteer dentists and labs, dental industry supporters, other partners and donors.

Frank A. Maggio, DDS
Chairman

“We are making a difference in our communities.”

— Frank A. Maggio DDS - Chairman
Over the past year, we expanded our state program funding to serve more people in more communities. DLN expanded its partnerships with dental schools and veteran’s programs and increased online engagement of patients and volunteers.

**DDS Patient Spotlight**

Elderly veteran Darrell lives in Illinois and is a U.S. Marine Corp veteran. He recently developed heart issues and his physician recommended addressing his oral health concerns to reduce further complications with his overall health. **Donated Dental Services (DDS)** program, Dr. Mora and her staff helped restore Darrell’s oral health and put him on the path of overall recovery.

Donated Dental Services (DDS):
Provides comprehensive dental treatment to our country’s most vulnerable people with disabilities or who are elderly or medically fragile.

- **9,874** individuals were served
- of whom **7,815** received
- **$26,606,679** in donated treatment
- Laboratories: **$1,965,760** contributed in fabrications

“Dr. Mora and her staff are great. Downright the best people I’ve ever met. Such a great program and I am very grateful.”

—Darrell, U.S. Marine Corps Veteran and DDS Patient with Dr. Cheryl Mora, Illinois DDS Volunteer

Read More About Darrell
Dental HouseCalls
Portable dentist office delivering comprehensive care to people that cannot easily travel to dentist’s offices in Colorado and New Jersey.

Patients Served: 1,363

Campaign of Concern
Provided in–service training to parents, clients and Colorado case managers or residential staff who serve people with intellectual and developmental disabilities. Campaign of Concern only operates in Colorado.

Patients Served: 1,822

Donated Orthodontic Services (DOS):
Enables low-income children to receive orthodontic treatment. This program is operated in partnership with the American Association of Orthodontics.

Volunteers:
597 volunteer orthodontists and 29 volunteer laboratories participate

Served:
518 low-income children

Donated Treatment:
89 of whom received $495,983 in dental treatment
Our volunteer recruitment efforts are multi-faceted including peer-to-peer recruitment, state specific newsletters and e-blasts, staff recruitment through meeting presentations, individual asks and partnerships with other national organizations. The launch of the new Will You See One campaign provided additional tools to support our ongoing efforts to recruit more dentists to help us serve more people.

Donated Dental Services (DDS) Volunteer Dentists: 14,723

Volunteer Laboratories: 3,464

Volunteer Spotlight

Dr. Lauren Krauser began volunteering just three years ago with the Donated Dental Services (DDS) program and recently had the opportunity to provide life-saving care. Laura needed dental clearance before she could undergo a stem cell transplant. Dr. Krauser and her team donated the comprehensive treatment she needed to be cleared for the transplant and bring her one-step closer to her road to recovery. Giving back to our community in a meaningful way and the ease of volunteering are two reasons she and her staff enjoy volunteering with the DDS program.

“Laura was an absolute pleasure to work with. She was very easy to get along with and supremely flexible with when she could come in. Most of all she was grateful for the services provided. She sent me the most beautiful heartfelt letter. That was the best form of payment I have ever been given.”

– Dr. Lauren Krauser, DDS Volunteer - Florida, with DDS Patient Laura

Read More About Dr. Krauser
Our fundraising efforts allow the organization to positively impact those we serve. This year we expanded our fundraising efforts with our peer-to-peer fundraising campaign: Lifeline Heroes Challenge, a corporate giving campaign: Every Smile Counts and the continuation of DLN’s Legacy Society to promote planned giving and recognize those who are including DLN in their estate plan.

**Contributions: Foundations/Associations**

$1.9 million

**Other Support & Revenue**

$1.6 million

**Government Funding**

$1,046,057

**DentaCheques Revenue**

$917,389

CO ASDA Health & Wellness Chair, Samuel Lynass (left) presenting check to Dr. Brian R. Kelly, DLN•CO Board of Directors
FY 2017-2018 Financials

**Total Support & Revenue**
- Donated Services 78%
  - DentaCheques Revenue 4%
  - Government 4%
  - Other Support & Revenue 6%
  - Foundations & Associations 8%

**Total Program Expenses**
- Donated Services 96%
  - Dental Housecalls and Campaign of Concern 3%
  - Program Development 1%

**Total Support Service Expenses**
- Program Services 93%
  - Mgmt & General 5%
  - Fund-raising, DentaCheques 2%
**DENTAL LIFELINE NETWORK • COLORADO**

Steven R. Nelson, DDS, MS, President

- 769 Dentists and 155 Laboratories
- $2,038,802 in donated services, 617 people served

**DENTAL LIFELINE NETWORK • FLORIDA**

Cesar Sabates, DDS, President

- 455 Dentists and 215 Laboratories
- $703,994 in donated services, 234 people served

**DENTAL LIFELINE NETWORK • GEORGIA**

Richard A. Weinman, DMD, Chair

- 178 Dentists and 61 Laboratories
- $403,888 in donated services, 141 people served
- Sponsors/Funders: Georgia Dental Association, Georgia Baptist Health Care Ministry Foundation

**DENTAL LIFELINE NETWORK • HAWAII**

Melvin Choy, DDS, President

- 123 Dentists and 30 Laboratories
- $238,532 in donated services, 84 people served
- Sponsors/Funders: Department of Health-Hawaii State Council on Developmental Disabilities, Hawaii Dental Service Foundation; endorsed by the Hawaii Dental Association

**DENTAL LIFELINE NETWORK • ILLINOIS**

Sharon J. Perlman, DDS, MPH, President

- 803 Dentists and 186 Laboratories
- $1,426,940 in donated services, 608 people served
- Sponsors/Funders: Illinois State Dental Society, Chicago Dental Society Foundation, Two Anonymous Donors, Blowitz-Ridgway Foundation, Helen Brach Foundation, Community Memorial Fund, Patrick & Anna M. Cudahy Fund, George M. Eisenberg Foundation for Charities, Full Circle Foundation, Grant Healthcare Foundation, Edmond and Alice Opler Foundation, Michael Reese Health Trust, Sage Foundation, Dr. Scholl Foundation, VNA Foundation, Illinois Central College

**DENTAL LIFELINE NETWORK • INDIANA**

William C. Hine, Jr., DDS, President

- 551 Dentists and 101 Laboratories
- $859,337 in donated services, 378 people served
- Sponsors/Funders: Indiana Dental Association and its Members, Indiana State Department of Health, Indiana Dental Association Foundation for Dental Health, John W. Anderson Foundation, Delta Dental Foundation, Indianapolis District Dental Society Foundation, NFL Alumni Association, Nicholas H. Noyes, Jr., Memorial Foundation, Patterson Dental

**DENTAL LIFELINE NETWORK • IOWA**

Jay Davidson, DDS, Chair

- 240 Dentists and 37 Laboratories
- $804,403 in donated services, 257 people served
- Sponsors/Funders: Iowa Dental Association, Delta Dental of Iowa, Iowa Department of Public Health

**DENTAL LIFELINE NETWORK • KANSAS**

Stephen D. Zeller, DDS, President

- 352 Dentists and 55 Laboratories
- $891,345 in donated services, 340 people served
- Sponsors/Funders: Kansas Dental Association, Delta Dental of Kansas, Lewis H. Humphreys Charitable Trust, Kansas Department of Health and Environment, Walter & Lucy Roush Charitable Trust

**DENTAL LIFELINE NETWORK • ALABAMA**

M. Wendy Holder, DMD, & R. Michael Robinson, DMD, Co-Chairs

- 237 Dentists and 64 Laboratories
- $372,927 in donated services, 203 people served
- Sponsors/Funders: Alabama Dental Association, Alabama Medicaid Agency

**DENTAL LIFELINE NETWORK • ALASKA**

Heather Willis, DDS, Chair

- 97 Dentists and 23 Laboratories
- $201,490 in donated services, 75 people served
- Sponsors/Funders: Alaska Dental Society, Alaska Mental Health Trust Authority

**DENTAL LIFELINE NETWORK • ARIZONA**

Victoria Griego, DDS, Chair

- 131 Dentists and 53 Laboratories
- $114,888 in donated services, 60 people served
- Sponsors/Funders: Arizona Dental Association and its Foundation, BHHS Legacy Foundation, Virginia G. Piper Charitable Trust

**DENTAL LIFELINE NETWORK • ARKANSAS**

Trevor Coffee, DDS, Chair

- 86 Dentists and 17 Laboratories
- $129,251 in donated services, 65 people served
- Sponsors/Funders: Arkansas State Dental Association, Arkansas Foundation for Medical Care

**DENTAL LIFELINE NETWORK • CALIFORNIA**

Michael C. Seastrom, DDS, Chair

- 662 Dentists and 322 Laboratories
- $438,698 in donated services, 191 people served
- Sponsors/Funders: California Dental Association, San Diego County Dental Society, Tri-County Dental Society, Archstone Foundation, NFL Alumni Association, San Bernardino County Department of Public Health, San Diego Dental Health Foundation, Gary and Mary West Foundation

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- $891,345 in donated services, 340 people served
- Sponsors/Funders: Kansas Dental Association, Delta Dental of Kansas, Lewis H. Humphreys Charitable Trust, Kansas Department of Health and Environment, Walter & Lucy Roush Charitable Trust
### DLN Acknowledgments 2017/2018

#### DENTAL LIFELINE NETWORK • KENTUCKY
- Darren S. Greenwell, DMD, MAGD, Chair
  - 66 Dentists and 23 Laboratories
  - $127,929 in donated services, 44 people served
  - Sponsors/Funders: Kentucky Dental Association, Delta Dental of Kentucky Making Smiles Happen® Initiative

#### DENTAL LIFELINE NETWORK • LOUISIANA
- Frank Martello, DDS, President
  - 351 Dentists and 73 Laboratories
  - $288,551 in donated services, 128 people served
  - Sponsors/Funders: Louisiana Dental Association and its Members, American Dental Partners Foundation, Joe W. and Dorothy Dorsett Brown Foundation, Foundation of the Pierre Fauchard Academy, Grayson Foundation, NFL Alumni Association, Irene W. and C.B. Pennington Family Foundation

#### DENTAL LIFELINE NETWORK • MAINE
- Dean Tourigny, DDS, Chair
  - 168 Dentists and 21 Laboratories
  - $371,459 in donated services, 148 people served
  - Sponsors/Funders: Maine Dental Association, Maine Department of Health and Human Services, Dancing with the Dentists, Inc.

#### MARYLAND Foundation of Dentistry for the Handicapped • MARYLAND DDS
- Murray Sykes, DDS, President
  - 526 Dentists and 199 Laboratories
  - $1,080,806 in donated services, 341 people served
  - Sponsors/Funders: Maryland State Dental Association, Dresher Foundation, Gratis Foundation, John J. Leidy Foundation, Quality Health Foundation, State of Maryland, Wheeler Foundation

#### NEW MEXICO DDS
- James Cole, DDS, President
  - 183 Dentists and 68 Laboratories
  - $451,097 in donated services, 112 people served
  - Sponsors/Funders: New Mexico Dental Association, Carl C. Anderson, Sr. and Marie Jo Anderson Charitable Foundation, University of New Mexico Department of Dental Services, The NM Beverage Association, The Albuquerque Community Foundation, United Way of Central New Mexico

#### MICHIGAN DDS
- Michigan Dental Association, Karen Burgess, Executive Director
  - 823 Dentists and 197 Laboratories
  - $1,001,663 in donated services, 233 people served
  - Sponsors/Funders: Michigan Dental Association, Michigan Department of Community Health, Michigan Dental Association Foundation

#### MINNESOTA DDS
- Stephen Litton, DDS and Rosalie Perpich, DDS, Co-Chairs
  - 425 Dentists and 94 Laboratories
  - $1,038,787 in donated services, 258 people served
  - Sponsors/Funders: Minnesota Dental Association, Delta Dental of Minnesota through a grant to the Minnesota Dental Foundation

#### MISSISSIPPI DDS
- Dan H. Singley, DMD and Sherry Gwin, DMD, Co-Chairs
  - 256 Dentists and 35 Laboratories
  - $637,842 in donated services, 226 people served
  - Sponsors/Funders: Mississippi Dental Association, Mississippi Division of Medicaid

#### MISSOURI DDS
- James Schmidt, DDS, Chair
  - 355 Dentists and 87 Laboratories
  - $742,336 in donated services, 223 people served

#### MONTANA DDS
- Al Garver, Executive Director
  - 193 Dentists and 45 Laboratories
  - $259,807 in donated services, 100 people served
  - Sponsors/Funders: Montana Dental Association, Montana Department of Public Health and Human Services - Developmental Disabilities Program, Dennis and Phyllis Washington Foundation

#### NEVADA DDS
- Joel Glover, DDS, Chair
  - 77 Dentists and 29 Laboratories
  - $84,179 in donated services, 41 people served
  - Sponsors/Funders: Nevada Dental Association, Nevada Community Foundation - Golden Nugget Las Vegas Community Fund, Dental Lifeline Network

#### NEW HAMPSHIRE DDS
- Jim Williamson, Chair
  - 155 Dentists and 22 Laboratories
  - $157,036 in donated services, 83 people served
  - Sponsors/Funders: New Hampshire Dental Society and its Foundation, Cogswell Benevolent Trust, Northeast Delta Dental, Dental Lifeline Network

#### NEW JERSEY DDS
- Sidney Whitman, DDS, President
  - 604 Dentists and 113 Laboratories
  - $710,388 in donated services, 272 people served

#### NEW YORK DDS
- Thomas J. Connolly, DDS, Chair
  - 525 Dentists and 128 Laboratories
  - $899,736 in donated services, 252 people served
DLN Acknowledgments 2017/2018

DENTAL LIFELINE NETWORK • NORTH CAROLINA
David G. Dickerhoff, DDS, Chair
- 342 Dentists and 107 Laboratories
- $273,565 in donated services, 99 people served
- Sponsors/Funders: North Carolina Dental Society, American Dental Partners Foundation, Anonymous Funder, Delta Dental Foundation, 4 Others Foundation, Mary Lynn Richardson Foundation, Mary Norris Preyer Fund, Triad Foundation

DENTAL LIFELINE NETWORK • NORTH DAKOTA
Maria “Duffy” Meyer, DDS, Chair
- 125 Dentists and 10 Laboratories
- $281,785 in donated services, 90 people served
- Sponsors/Funders: North Dakota Dental Association, North Dakota Department of Health

DENTAL LIFELINE NETWORK • OREGON
Gerald L. Kennedy, DMD, MAGD, Chair
- 351 Dentists and 87 Laboratories
- $410,519 in donated services, 131 people served
- Sponsors/Funders: Oregon Dental Association, ESCO Foundation, Rose E. Tucker Charitable Trust, Wheeler Foundation

DENTAL LIFELINE NETWORK • PENNSYLVANIA
Bernard Dishler, DDS, Chair
- 627 Dentists and 113 Laboratories
- $1,323,866 in donated services, 538 people served
- Sponsors/Funders: Pennsylvania Dental Association, Pennsylvania Department of Health

DENTAL LIFELINE NETWORK • RHODE ISLAND
Martin C. Nager, DMD, President
- 197 Dentists and 34 Laboratories
- $374,022 in donated services, 134 people served
- Sponsors/Funders: Rhode Island Dental Association and its Members and Components, Amica Companies Foundation, Delta Dental of Rhode Island Fund at the Rhode Island Foundation, Foundation of the Pierre Fauchard Academy, June Rockwell Levy Foundation

DENTAL LIFELINE NETWORK • SOUTH CAROLINA
Jeffrey J. Gardner, DMD, MAGD, Chair
- 195 Dentists and 25 Laboratories
- $471,642 in donated services, 179 people served
- Sponsors/Funders: South Carolina Dental Association, South Carolina Department of Health and Human Services

DENTAL LIFELINE NETWORK • TENNESSEE
William Powell, DDS, MS, Chair
- 179 Dentists and 52 Laboratories
- $172,892 in donated services, 56 people served
- Sponsors/Funders: Tennessee Dental Association and its Foundation, Delta Dental of Tennessee-Smile 180 Foundation, Foundation of the Pierre Fauchard Academy

DENTAL LIFELINE NETWORK • UTAH
Laurence Palmer, DDS, Chair
- 98 Dentists and 48 Laboratories
- $161,640 in donated services, 76 people served
- Sponsors/Funders: Utah Dental Association, Utah Department of Health

DENTAL LIFELINE NETWORK • VERMONT
Stephen Pitmon, DDS, Chair
- 53 Dentists and 5 Laboratories
- $80,083 in donated services, 32 people served
- Sponsors/Funders: Vermont State Dental Society, Northeast Delta Dental Foundation

DENTAL LIFELINE NETWORK • WVONIA DDS
Virginia Dental Association Foundation, Barry Isringhausen, President, Tara Quinn, Executive Director
- 618 Dentists and 126 Laboratories
- $235,999 in donated services, 93 people served
- Sponsors/Funders: Seattle-King County Dental Society, Glaser Foundation, Guardian

DENTAL LIFELINE NETWORK • WASHINGTON
Susan (Hollinsworth) Adams, DDS, Chair
- 258 Dentists and 102 Laboratories
- $235,999 in donated services, 93 people served
- Sponsors/Funders: Seattle-King County Dental Society, Glaser Foundation, Guardian

DENTAL LIFELINE NETWORK • WEST VIRGINIA
West Virginia Dental Association, Richard Stevens, Executive Director
- 82 Dentists and 11 Laboratories
- $63,402 in donated services, 31 people served
- Sponsors/Funders: West Virginia Dental Association, Dental Lifeline Network

DENTAL LIFELINE NETWORK • WISCONSIN DDS
Wisconsin Dental Association Foundation, Dr. James Morgenroth, President
- 521 Dentists and 91 Laboratories
- $559,106 in donated services, 142 people served
- Sponsors/Funders: Wisconsin Dental Association Foundation, Delta Dental of Wisconsin Foundation, Wisconsin Department of Health Services

DENTAL LIFELINE NETWORK • WYOMING
Mark O’Farrell, DDS, Chair
- 107 Dentists and 10 Laboratories
- $181,198 in donated services, 81 people served
- Sponsors/Funders: Wyoming Dental Association, Daniels Fund, Delta Dental of Wyoming, Myra Fox Skelton Foundation, Wyoming Community Foundation - Willard G. McNamara Memorial Endowment
In addition to the above state-specific services; the National DDS safety-net helps individuals in the following states:

Connecticut:
• 49 Dentists and 12 Laboratories
• $87,607 in donated services, 15 people served

Delaware:
• 15 Dentists and 5 Laboratories
• $8,912 in donated services, 4 people served

District of Columbia:
• 17 Dentists
• $13,373 in donated services, 6 people served

Idaho:
• 55 Dentists and 28 Laboratories
• $55,510 in donated services, 9 people served

Massachusetts:
• 60 Dentists and 32 Laboratories
• $40,699 in donated services, 11 people served

Nebraska:
• 23 Dentists and 18 Laboratories
• $12,720 in donated services, 4 people served

Ohio:
• 930 Dentists and 19 Laboratories

Texas:
• 25 Dentists and 20 Laboratories
• $42,255 in donated services, 9 people served

Oklahoma:
D-DENT and Eastern Oklahoma DDS assumed responsibility for all services in Oklahoma.

EASTERN OKLAHOMA DDS
162 Dentists and 19 Labs
• $3,459,138 in donated services, 1,543 people served

* Partner Program
** Also includes funding for Dental HouseCalls and/or Bridge/Campaign of Concern

Members express their commitment to the perpetual support of DLN through the most meaningful form of charitable giving by naming DLN in their estate plans.

Members:
• Burton & Suzanne Borgelt
• Dr. Michael R. Dick
• Pete Frechette*
• Benjamin & Debbi Goodier
• Dr. David R. & Margaret P. Iglehart
• Fred & Ann Leviton
• McDonough Medical Products Corp.
• Drs. Martin Nager and Denise Shapiro
• Gary K. Porter
• Steve & Sherri Weinstein

* deceased
Financial Support From:
- American Dental Association
- American Dental Partners Foundation
- American Academy of Implant Dentistry Foundation
- Benco Dental
- Benco Family Foundation
- Colgate-Palmolive Company
- Delta Dental
- Dental Trade Alliance and its Foundation
- DentaQuest Foundation
- Dentsply Sirona
- Henry Schein Dental
- Patterson Dental Company
- Patterson Foundation

With Assistance From:
- 3M ESPE
- Dentsply Sirona
- Henry Schein Dental
- Implant Direct
- Ivoclar Vivadent
- Keystone Dental
- Nobel Biocare
- Patterson Dental Company
- Patterson Foundation
- Shatkin F.I.R.S.T., LLC
- Straumann
- Zest Anchors
- Zimmer Biomet

DentaCheques Support:
- Dental Health Products, Inc.
- Dental Trade Alliance
- Henry Schein Dental
- NDC Dental
- Patterson Dental Company

Strategic Partners:
- American Dental Association
- Academy of General Dentistry
- Academy of LDS Dentists
- American Academy of Implant Dentistry
- American Academy of Periodontology
- American Association of Endodontists
- American Association of Oral and Maxillofacial Surgeons
- American Association of Orthodontists
- American Association of Women Dentists
- American College of Dentists
- American College of Prosthodontists
- American Dental Assistants Association
- Hispanic Dental Association
- National Association of Dental Laboratories
- National Dental Association
- Pacific Dental Services
- The Pankey Institute
- Seattle Study Club®

Recognized By:
- American Association of Clinical Endocrinologists
- American Association of Hip and Knee Surgeons
- American College of Cardiology Foundation
- American College of Emergency Physicians
- American College of Gastroenterology
- American College of Physicians
- American College of Rheumatology
- American Diabetes Association
- American Nurses Association
- American Psychiatric Association
- American Society of Clinical Oncology
- American Society of Transplant Surgeons
- American Thoracic Society
- Association of Oncology Social Work
- Crohn’s & Colitis Foundation
- DaVita
- Forum of End Stage Renal Disease Networks
- Fresenius Medical Care
- Leukemia & Lymphoma Society
- Medicare Rights Center
- National Kidney Foundation
- National Multiple Sclerosis Society
- Parkinson’s Foundation
- Renal Physicians Association
- Society for Transplant Social Workers
- Society for Vascular Surgery
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Bret Wise

DLN National Board Director
Dr. Terry L. Buckenheimer with his wife, Karen P. Buckenheimer