Dental Lifeline Network

For 34 years DLN’s Donated Dental Services (DDS) program has changed and saved the lives of more than 153,000 people with special needs all across the country.

15,189 LIVES CHANGED!
A message from our Board Chairman
Frank A. Maggio, DDS

Partnering for good.

This past year we led an effort to give back to our veterans with special needs across our local communities. More than 700 dentists responded to volunteer to see at least one veteran resulting in serving more than 900 veterans this past year. Overall, we increased our total volunteers to 16,000 and over 3,500 labs—and our volunteer numbers continue to grow.

We could not have had this success without the ongoing support of individual contributions as well as the continued support and donations from local governments, foundations and the dental industry. Additionally, we are thankful for the many organizations who helped us spread the word through emails and letters to their members and supporters about Dental Lifeline Network’s programs.

I am proud to be a part of such a generous community of giving—thank you!

We focused on three areas in 2018/2019 aimed at changing and saving lives and serving more people with special needs:

• Serving veterans through the Will You See One Vet campaign
• Diversifying revenue that enabled us to help more people
• Continuing initiatives in integrating oral and overall health education

These efforts, combined with your support, made a difference in the many lives of those we served this past year. Thank you for all you do, our volunteer dentists and labs, dental and insurance industry supporters, other partners and donors.

Frank A. Maggio, DDS
Chairman
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Increasing Awareness

We worked this past year to introduce our programs to new audiences through the Will You See One VET campaign, reaching dental students and engaging our partners to reach more potential volunteers.

Continuing Initiatives

We continue to lead efforts to integrate oral and overall health education to patients and dentists.

Diversifying Revenue

We expanded our supporters and partnerships to raise more money to help more people.

2018/19 Focus Areas

We focused on three areas in 2018/2019 aimed at changing lives and serving more people with special needs:
Increasing Awareness

Over the past year we launched the Will You See One Vet campaign that included creating radio Public Service Announcements (PSAs) played across the country, print advertisements and support from our dental membership partners encouraging their members to volunteer.
Veteran Spotlight

Michael, a disabled veteran living in Rhode Island, was experiencing poor dental health and had nowhere to turn—until two generous dental professionals volunteered to help!

RESULTED IN OVER

700
VOLUNTEERS

Will you see one vet?
Continuing Initiatives

Donated Dental Services (DDS)

Campaign Of Concern

Donated HouseCalls

Donated Orthodontic Services (DOS)
Donated Dental Services (DDS)

Provides comprehensive dental treatment to our country’s most vulnerable people with disabilities or who are elderly or medically fragile.

10,368 individuals were served

7,909 individuals received

$1,808,764 contributed in fabrications by laboratories

$26,223,355* in donated dental treatment

*Donated treatment value includes donated lab value
Campaign of Concern

Provided in–service training to 3,331 parents, clients and Colorado case managers and residential staff who serve people with intellectual and developmental disabilities. Campaign of Concern only operates in Colorado.

Donated HouseCalls

Portable dentist office delivering comprehensive care to people that cannot easily travel to dentist’s offices in Colorado.

1,062 patients were served
Donated Orthodontic Services (DOS)

Enables low-income children to receive orthodontic treatment.

- 595 volunteer orthodontics
- 428 low-income children were served
- 29 volunteer laboratories
- 51 children out of 428 received
- $287,468 in dental treatment
Our Volunteers

Our volunteer recruitment efforts are multi-faceted including peer-to-peer recruitment, state specific newsletters and e-blasts, staff recruitment through meeting presentations, individual asks and partnerships with other national organizations.

The launch of the new Will You See One campaign provided additional tools to support our ongoing efforts to recruit more dentists to help us serve more people.

<table>
<thead>
<tr>
<th>15,978</th>
<th>3,510</th>
</tr>
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<tbody>
<tr>
<td>Donated Dental Services (DDS) Volunteer Dentists</td>
<td>volunteer laboratories</td>
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</tbody>
</table>

Volunteer Spotlight

Dr. David Moss has been a volunteer with the Donated Dental Services (DDS) program for 7 years, and has been on our Dental Lifeline Network • South Carolina Leadership Council since its formation 4 years ago. He recently had the opportunity to provide essential dental treatment to Amanda, a cancer survivor whose dental health had significantly deteriorated due to cancer treatment. Dr. Moss and his team donated the comprehensive treatment Amanda needed to get her smile back so she could focus on the next steps of her recovery.
This year we continued our fundraising efforts with our peer-to-peer fundraising campaign: Lifeline Heroes Challenge, a corporate giving campaign: Every Smile Counts and DLN’s Legacy Society to promote planned giving and recognize those who are including DLN in their estate plan.

<table>
<thead>
<tr>
<th>Revenue Type</th>
<th>Amount</th>
</tr>
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<tbody>
<tr>
<td>Contributions: Foundations/Associations</td>
<td>$1.2 million</td>
</tr>
<tr>
<td>Other Support &amp; Revenue</td>
<td>$1.5 million</td>
</tr>
<tr>
<td>Government Funding</td>
<td>$1.2 million</td>
</tr>
<tr>
<td>DentaCheques Revenue</td>
<td>$81,876</td>
</tr>
</tbody>
</table>
FY 2018-2019 Financials

Our fundraising efforts allow the organization to positively impact those we serve. This year we expanded our fundraising efforts with our peer-to-peer fundraising campaign: Lifeline Heroes Challenge, a corporate giving campaign: Every Smile Counts and the continuation of DLN’s Legacy Society to promote planned giving and recognize those who are including DLN in their estate plan.

<table>
<thead>
<tr>
<th>Total Support &amp; Revenue</th>
<th>Total Program Expenses</th>
<th>Total Services Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donated Services (81.4%)</td>
<td>Donated Services (95.4%)</td>
<td>Program Services (93%)</td>
</tr>
<tr>
<td>Other Support &amp; Contributions (9%)</td>
<td>Dental Housecalls and Campaign of Concern (2.6%)</td>
<td>Management &amp; General (5%)</td>
</tr>
<tr>
<td>Government (5.3%)</td>
<td>Program Development (2%)</td>
<td>Fund-raising, DentaCheques (2%)</td>
</tr>
<tr>
<td>Foundations &amp; Associations (4.4%)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
DENTAL LIFELINE NETWORK • ALABAMA
M. Wendy Holder, DMD, and R. Michael Robinson, DMD, Co-Chairs
- 227 Dentists and 63 Laboratories
- $374,599 in donated services, 188 people served
- Sponsors/Funders: Alabama Dental Association, Alabama Medicaid Agency

DENTAL LIFELINE NETWORK • ALASKA
Heather A. Willis, DDS, Chair
- 97 Dentists and 22 Laboratories
- $194,648 in donated services, 66 people served
- Sponsors/Funders: Alaska Dental Society, Alaska Mental Health Trust Authority

DENTAL LIFELINE NETWORK • ARIZONA
Victoria T. Griego, DDS, Chair
- 157 Dentists and 52 Laboratories
- $388,451 in donated services, 79 people served
- Sponsors/Funders: Arizona Dental Association and its Foundation, BHHS Legacy Foundation, Virginia G. Piper Charitable Trust

DENTAL LIFELINE NETWORK • ARKANSAS
William Trevor Coffee, DDS, Chair
- 97 Dentists and 18 Laboratories
- $191,390 in donated services, 72 people served
- Sponsors/Funders: Arkansas State Dental Association, Arkansas Foundation for Medical Care

DENTAL LIFELINE NETWORK • CALIFORNIA
Michael C. Seastrom, DDS, Chair
- 732 Dentists and 331 Laboratories
- $384,518 in donated services, 172 people served
- Sponsors/Funders: California Dental Association, San Diego County Dental Society, Tri-County Dental Society, Anthem Foundation, NFL Alumni Association, San Bernardino County Department of Public Health, Gary and Mary West Foundation

DENTAL LIFELINE NETWORK • COLORADO
Steven R. Nelson, DDS, MS, President
- 794 Dentists and 155 Laboratories
- $1,521,579 in donated services, 562 people served

DENTAL LIFELINE NETWORK • CONNECTICUT
Cynara C. McPhail, DMD, Chair
- 84 Dentists and 12 Laboratories
- $33,251 in donated services, 24 people served

DENTAL LIFELINE NETWORK • GEORGIA
Richard A. Weinman, DMD, Chair
- 214 Dentists and 59 Laboratories
- $460,550 in donated services, 174 people served
- Sponsors/Funders: Georgia Dental Association, John and Mary Franklin Foundation, Georgia Baptist Health Care Ministry Foundation, The Georgia Department of Community Health

DENTAL LIFELINE NETWORK • HAWAII
Melvin M. Choy, DDS, President
- 127 Dentists and 29 Laboratories
- $160,954 in donated services, 83 people served
- Sponsors/Funders: Hawaii State Council on Developmental Disabilities – Dept. of Health, Hawaii Dental Service Foundation; endorsed by the Hawaii Dental Association

DENTAL LIFELINE NETWORK • ILLINOIS
Sharon J. Perlman, DDS, MPH, President
- 790 Dentists and 182 Laboratories
- $1,670,331 in donated services, 625 people served
DENTAL LIFELINE NETWORK • INDIANA
Lawrence I. Goldblatt, DDS, MS, President
• 534 Dentists and 101 Laboratories
• $703,447 in donated services, 340 people served
• Sponsors/Funders: Indiana Dental Association and its Members, Indianapolis District Dental Society Foundation, John W. Anderson Foundation, Anthem Foundation, Central Indiana Senior Fund a CICF Fund, Delta Dental Foundation, Indiana State Department of Health, NFL Alumni Association, Nicholas H. Noyes Jr. Memorial Foundation Inc., Patterson Dental

DENTAL LIFELINE NETWORK • IOWA
Jay R. Davidson, DDS, Chair
• 250 Dentists and 37 Laboratories
• $616,010 in donated services, 231 people served
• Sponsors/Funders: Iowa Dental Association, Delta Dental of Iowa, Iowa Department of Public Health

DENTAL LIFELINE NETWORK • KANSAS
Stephen D. Zeller, DDS, President
• 344 Dentists and 54 Laboratories
• $844,942 in donated services, 309 people served
• Sponsors/Funders: Kansas Dental Association, Delta Dental of Kansas, Lewis H. Humphreys Charitable Trust - Bank of America N.A. Trustee, Kansas Bureau of Oral Health - Kansas Department of Health and Environment

DENTAL LIFELINE NETWORK • KENTUCKY
Darren S. Greenwell, DMD, FACD, MAGD, Chair
• 110 Dentists and 19 Laboratories
• $150,836 in donated services, 81 people served
• Sponsors/Funders: Kentucky Dental Association, Delta Dental of Kentucky's Making Smiles Happen® Initiative

DENTAL LIFELINE NETWORK • LOUISIANA
Charles B. Foy Jr., DDS, President
• 373 Dentists and 79 Laboratories
• $475,514 in donated services, 202 people served
• Sponsors/Funders: Louisiana Dental Association and its Members, American Dental Partners Foundation, Joe W. and Dorothy Dorsett Brown Foundation, Grayson Foundation, NFL Alumni Association, E.J. and Marjory B. Ourso Family Foundation, Irene W. and C.B. Pennington Family Foundation

DENTAL LIFELINE NETWORK • MAINE
Dean G. Tourigny, DDS, Chair
• 171 Dentists and 20 Laboratories
• $338,852 in donated services, 139 people served
• Sponsors/Funders: Maine Dental Association, Dancing with the Dentists, Inc., Maine Department of Health and Human Services

DENTAL LIFELINE NETWORK • MARYLAND DDS
Stephen Litton, DDS and Rosalie Perpich, DDS, Co-Chairs
• 439 Dentists and 94 Laboratories
• $1,009,860 in donated services, 272 people served
• Sponsors/Funders: Maryland Dental Association, Delta Dental of Maryland through a grant to the Maryland Dental Foundation

DENTAL LIFELINE NETWORK • MISSISSIPPI
Sherry R. Gwin, DMD, Chair
• 265 Dentists and 35 Laboratories
• $286,554 in donated services, 177 people served
• Sponsors/Funders: Mississippi Dental Association, Blue Cross Blue Shield of Mississippi, Joe W. and Dorothy Dorsett Brown Foundation

DENTAL LIFELINE NETWORK • MISSOURI
James L. Schmidt, DDS, Chair
• 374 Dentists and 89 Laboratories
• $806,939 in donated services, 286 people served
• Sponsors/Funders: Missouri Dental Association, Taylor S. & Patti Harding Abernathy Charitable Trust Bank of America N.A. Trustee, Delta Dental of Missouri, The Kaufman Fund, Missouri Department of Health and Senior Services

DENTAL LIFELINE NETWORK • MONTANA
David C. Keim, DDS, President
• 204 Dentists and 44 Laboratories
• $292,126 in donated services, 122 people served
DENTAL LIFELINE NETWORK • NEVADA
Joel T. Glover, DDS, Chair
- 78 Dentists and 30 Laboratories
- $61,708 in donated services, 20 people served
- Sponsors/Funders: Nevada Dental Association, Anthem Foundation

DENTAL LIFELINE NETWORK • NEW HAMPSHIRE
Jim Williamson, Chair
- 155 Dentists and 23 Laboratories
- $200,001 in donated services, 74 people served
- Sponsors/Funders: New Hampshire Dental Society and its Foundation, Anthem Foundation, Cogswell Benevolent Trust, Northeast Delta Dental

DENTAL LIFELINE NETWORK • NEW JERSEY
Sidney Whitman, DDS, President
- 621 Dentists and 108 Laboratories
- $500,939 in donated services, 234 people served
- Sponsors/Funders: New Jersey Dental Association, Atlantic Cape May County Dental Society, Bergen County Dental Society, Central Dental Society, Essex County Dental Society, Hudson County Dental Society, Mercer Dental Society, Middlesex County Dental Society, Monmouth-Ocean County Dental Society, New Jersey Anesthesiology Dental Society, Passaic County Dental Society, Southern Dental Society of New Jersey, Tri-County Dental Society, Union County Dental Society, Jacob and Eugenie Bucky Memorial Foundation, Delta Dental of New Jersey, Investors Foundation, New Jersey Academy of Pediatric Dentistry, NFL Alumni Association, Lillian Pitkin Schenck Trust Fund, C. Northrop Pond and Alethea Marder Pond Foundation, The Scholler Foundation

DENTAL LIFELINE NETWORK • NEW MEXICO DDS
New Mexico Dental Association Foundation, Kelley Tredwin, Executive Director
- 172 Dentists and 103 Laboratories
- $472,547 in donated services, 158 people served
- Sponsors/Funders: New Mexico Dental Association, The Albuquerque Community Foundation, Carl C. Anderson, Sr. and Marie Jo Anderson Charitable Foundation, Blue Cross Blue Shield NM, University of New Mexico Department of Dental Services, United Way of Central New Mexico

DENTAL LIFELINE NETWORK • NEW YORK
Edward Miller Jr., DMD, Chair
- 545 Dentists and 125 Laboratories
- $906,700 in donated services, 295 people served

DENTAL LIFELINE NETWORK • NORTH CAROLINA
David G. Dickerhoff, DDS, Chair
- 361 Dentists and 108 Laboratories
- $234,160 in donated services, 89 people served

DENTAL LIFELINE NETWORK • NORTH DAKOTA
Maria “Duffy” Meyer, DDS, Chair
- 115 Dentists and 10 Laboratories
- $354,954 in donated services, 88 people served
- Sponsors/Funders: North Dakota Dental Association, North Dakota Department of Health

DENTAL LIFELINE NETWORK • OHIO DDS/OPTIONS
Ohio Dental Association, David Owssiany, JD, Executive Director
- 893 Dentists and 105 Laboratories
- $52,426 in donated services, 29 people served
- Sponsors/Funders: Ohio Dental Association, Ohio Department of Health

DENTAL LIFELINE NETWORK • OREGON
Gerald L. Kennedy, DMD, MAGD, Chair
- 349 Dentists and 88 Laboratories
- $168,996 in donated services, 69 people served
- Sponsors/Funders: Oregon Dental Association, Rose E. Tucker Charitable Trust, Wheeler Foundation

DENTAL LIFELINE NETWORK • PENNSYLVANIA
Bernard Dishler, DDS, Chair
- 654 Dentists and 111 Laboratories
- $1,150,697 in donated services, 493 people served

DENTAL LIFELINE NETWORK • RHODE ISLAND
Martin C. Nager, DMD, President
- 199 Dentists and 27 Laboratories
- $385,493 in donated services, 158 people served
- Sponsors/Funders: Rhode Island Dental Association and its Members and Components, Amica Companies Foundation, Delta Dental of Rhode Island Fund at the Rhode Island Foundation, June Rockwell Levy Foundation

DENTAL LIFELINE NETWORK • SOUTH CAROLINA
Jeffrey J. Gardner, DMD, MAGD, Chair
- 204 Dentists and 24 Laboratories
- $516,769 in donated services, 167 people served
- Sponsors/Funders: South Carolina Dental Association, South Carolina Department of Health and Human Services
**SOUTH DAKOTA DDS**
South Dakota Dental Foundation, Paul Knecht, Executive Director
- 193 Dentists and 23 Laboratories
- $533,506 in donated services, 198 people served
- Sponsors/Funders: South Dakota Dental Association and its Foundation, Delta Dental of South Dakota Foundation

**DENTAL LIFELINE NETWORK • TENNESSEE**
William D. Powell, DDS, MS, Chair
- 191 Dentists and 53 Laboratories
- $248,301 in donated services, 120 people served
- Sponsors/Funders: Tennessee Dental Association, Delta Dental of Tennessee (Smile 180 Foundation), Tennessee Department of Health, Tennessee Department of Intellectual and Developmental Disabilities

**DENTAL LIFELINE NETWORK • UTAH**
Laurence Palmer, DDS, Chair
- 128 Dentists and 50 Laboratories
- $230,139 in donated services, 70 people served
- Sponsors/Funders: Utah Dental Association, Utah Department of Health

**DENTAL LIFELINE NETWORK • VERMONT**
Stephen Pitmon, DDS, Chair
- 49 Dentists and 5 Laboratories
- $59,535 in donated services, 28 people served
- Sponsors/Funders: Vermont Dental Association, Northeast Delta Dental

**VIRGINIA DDS**
Virginia Dental Association Foundation, Elizabeth Reynolds, President, Tara Quinn, Executive Director
- 622 Dentists and 105 Laboratories
- $1,286,337 in donated services, 463 people served

**DENTAL LIFELINE NETWORK • WASHINGTON**
Susan (Hollinsworth) Adams, DDS, Chair
- 293 Dentists and 129 Laboratories
- $271,835 in donated services, 99 people served
- Sponsors/Funders: Seattle-King County Dental Society, The Guardian Life Insurance Company of America

**DENTAL LIFELINE NETWORK • WEST VIRGINIA**
West Virginia Dental Association, Ryan L. Dunn, Executive Director
- 83 Dentists and 11 Laboratories
- $24,353 in donated services, 23 people served
- Sponsors/Funders: West Virginia Dental Association

**WISCONSIN DDS**
Wisconsin Dental Association Foundation, Vicki Bohman, Executive Director
- 493 Dentists and 90 Laboratories
- $346,494 in donated services, 165 people served
- Sponsors/Funders: Wisconsin Dental Association Foundation, Delta Dental of Wisconsin Foundation, Wisconsin Department of Health Services

**WYOMING DDS**
Mark G. O’Farrell, DDS, Chair
- 105 Dentists and 11 Laboratories
- $211,446 in donated services, 72 people served
NATIONAL DDS
In addition to the state-specific DDS programs, DLN serves additional people with special needs through its safety-net project in the following states:

Delaware:
- 18 Dentists and 5 Laboratories
- $18,366 in donated services, 6 people served

District of Columbia:
- 19 Dentists
- $4,825 in donated services, 3 people served

Idaho:
- 58 Dentists and 33 Laboratories
- $57,803 in donated services, 11 people served

Massachusetts:
- 71 Dentists and 34 Laboratories
- $27,589 in donated services, 9 people served

Nebraska:
- 27 Dentists and 20 Laboratories
- $14,771 in donated services, 6 people served

Texas:
- 82 Dentists and 23 Laboratories
- $57,184 in donated services, 12 people served

OTHER

Oklahoma:
D-DENT and Eastern Oklahoma DDS assumed responsibility for all services in Oklahoma.

EASTERN OKLAHOMA DDS
- 161 Dentists and 14 Laboratories
- $4,640,822 in donated services, 2,009 people served

- Partner Program

* Also includes funding for Dental HouseCalls and/or Bridge/Campaign of Concern

DLN Legacy Society
Members express their commitment to the perpetual support of DLN through the most meaningful form of charitable giving by naming DLN in their estate plans.

Members:
- Burton & Suzanne Borgelt
- D. Walter Cohen
- Dr. Michael R. Dick
- Pete Frechette*
- Benjamin & Debbi Goodier
- Dr. David R. & Margaret P. Iglehart
- Jenifer Koberstein
- Fred & Ann Leviton
- Stephen & Bonnie Litton*
- Harry J. Melnick
- Edwin J. McDonough
- Drs. Martin Nager and Denise Shapiro
- George Obst
- Richard L. Peebles
- Gary K. Porter
- Steve & Sherri Weinstein

*deceased
**Financial Support From:**
- American Dental Association
- American Dental Partners Foundation
- Benco Family Foundation
- Delta Dental
- Dental Trade Alliance and its members
- Dental Trade Alliance Foundation
- Dentsply Sirona
- Eastern Dentists Insurance Company
- Guardian Life Insurance of America®
- NFL Alumni Association
- Patterson Foundation

**With Assistance From:**
- 3M ESPE
- A-Dec
- Dentsply Sirona
- Henry Schein
- Ivoclar Vivadent
- Patterson Dental Company
- Shatkin F.I.R.S.T., LLC
- Straumann
- Zest Anchors
- Zimmer Biomet

**Strategic Partners:**
- American Dental Association
- Academy of General Dentistry
- Academy of LDS Dentists
- American Academy of Implant Dentistry
- American Academy of Periodontology
- American Association of Endodontists
- American Association of Oral and Maxillofacial Surgeons
- American Association of Orthodontists
- American Association of Women Dentists
- American College of Dentists
- American College of Prosthodontists
- American Dental Assistants Association
- Hispanic Dental Association
- National Association of Dental Laboratories
- National Dental Association
- The Pankey Institute
- Seattle Study Club®

**Recognized By:**
- American Association of Clinical Endocrinologists
- American Association of Hip and Knee Surgeons
- American College of Cardiology Foundation
- American College of Emergency Physicians
- American College of Gastroenterology
- American College of Physicians
- American College of Rheumatology
- American Diabetes Association
- American Nurses Association
- American Psychiatric Association
- American Society of Clinical Oncology
- American Society of Transplant Surgeons
- American Thoracic Society
- Association of Oncology Social Work
- Forum of End Stage Renal Disease Networks
- Renal Physicians Association
- Society for Transplant Social Workers
- Society for Vascular Surgery
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